

To the extent that it is available, STORES gathers performance data from the annual reports of publicly traded retail companies. For some Top 100 companies, STORES has made sales estimates, which are indicated on the charts.

Rank	Company Comment	Headquarters	2007 Revenues (000)	Y/Y Change	2007 Earnings (000)	Y/Y Change	No. of Stores	Y/Y Change
1	Wal-Mart <i>Consumer uncertainty, rising commodity prices, cloudy - if not contradictory - economic forecasts play to Wal-Mart's strength, including its price leadership strategy</i>	Bentonville, Ark.	\$378,799,000	8.6%	\$12,731,000	12.8%	7,262	7.1%
2	Home Depot <i>Has already taken a \$586 million charge this year and will close 15 stores, yet CEO Blake is planning ahead, plowing money into new systems and store improvements</i>	Atlanta	77,349,000	-2.1	4,395,000	-23.7	2,234	4.1
3	CVS Caremark <i>Merger costs have already shown up while the integration benefits are taking a little longer; stores showing nice same-store increases so far this year</i>	Woonsocket, R.I.	76,329,500	74.2	2,622,800	93.6	6,301	1.5
4	Kroger <i>Makes particularly good use of gasoline in enticing shoppers with promotions, says Wall Street analysts, and benefits from advice from relevance marketing specialist Dunhumby</i>	Cincinnati	70,235,000	6.2	1,180,500	5.9	3,662	0.1
5	Costco <i>Has been used as anchor tenant in shopping centers abandoned by department stores; fuel centers drawing traffic en route to warehouse bargains</i>	Issaquah, Wash.	64,400,155	7.1	1,082,772	-1.9	520	6.6
6	Target <i>Target president Gregg Steinhafel admits the company is "seeing more inflation," but says passing along price increases will be "a matter of last resort"</i>	Minneapolis	63,367,000	6.5	2,849,000	2.2	1,591	7.0
7	Walgreen <i>Willing to experiment: launched Casual Gear clothing collection; also acquired specialty pharmacies, health services providers and is opening in-store clinics</i>	Deerfield, Ill.	53,762,000	13.4	2,041,300	16.6	5,997	9.8
8	Sears Holdings <i>Hasn't turned corner yet, but not for lack of trying different things; national economy hasn't helped, but many of the company's maneuvers have yet to pay off</i>	Hoffman Estates, Ill.	50,703,000	-4.4	826,000	-44.6	3,800	0.0
9	Lowe's <i>Like rival Home Depot, Lowe's is slowing expansion by delaying openings of 20 stores, though it did move into Canada with three units in greater Toronto</i>	Mooresville, N.C.	48,283,000	2.9	2,809,000	-9.5	1,525	10.9
10	SUPERVALU <i>Rolling out private-label Wild Harvest organic and natural foods to all divisions, priced 15% under similar name brands; line pegged to grow to 250-300 items</i>	Eden Prairie, Minn.	44,048,000	17.8	593,000	31.2	2,474	-0.2
11	Safeway <i>Capital spending of more than \$1.7 billion this year includes 20-25 new Lifestyle stores, 250-255 retrofits plus c-store-sized format in testing stage</i>	Pleasanton, Calif.	42,286,000	5.2	888,400	2.0	1,743	-1.0
12	Best Buy <i>With strong foothold in China, Best Buy jumped into Europe with May deal to partner with Carphone Warehouse, operator of 2,200 stores in 11 countries</i>	Minneapolis	40,023,000	11.4	1,407,000	2.2	1,314	11.3
13	Macy's <i>With more demanding and discriminating consumers, surviving takes constant innovation and localization; plans proceed to put an FAO Schwarz in every store</i>	Cincinnati	26,313,000	-2.4	893,000	-10.3	853	-37.3
14	Rite Aid <i>Increased in size by more than 50% and nearing end of integrating former Eckerd/Brooks Pharmacy units, but highly leveraged position raises concerns</i>	Camp Hill, Pa.	24,326,846	39.8	(1,078,990)	N.A.	5,029	51.0
15	Publix <i>Charlie Jenkins, 68-year-old nephew of founder George W. Jenkins, stepped down earlier this year; oversaw period of growth in both store count and profits</i>	Lakeland, Fla.	23,000,000	6.0	1,200,000	9.1	928	3.3
16	McDonald's <i>Shed Boston Market and fine-tuned operations from Europe to China; won kids' vote in U.S. and now vying with Starbucks and Dunkin' Donuts in the coffee wars</i>	Oak Brook, Ill.	22,786,600	9.1	2,395,100	-32.4	31,377	1.1
17	Ahold USA (e) <i>Price-cutting is in at Stop & Shop, Giant et al. as SKUs are also reduced; remodels include upgrading produce and other perishables departments</i>	Chantilly, Va.	21,000,000	-12.5	N.A.	N.A.	830	0.4
18	JCPenney <i>JCP has "excellent financial flexibility," says top man Myron Ullman, and rivals include "10 to 20 companies [that will] find it difficult" to get through this period</i>	Plano, Texas	19,860,000	-0.2	1,111,000	-3.6	1,067	3.3
19	Staples <i>With U.S. growth stymied by Federal Trade Commission concerns, Staples made sweeter bids until deal was sealed for Dutch office goods supplier Corporate Express</i>	Framingham, Mass.	19,372,682	6.7	995,670	2.3	2,000	5.3
20	TJX <i>Still shaking off after-effects of security breach in its payment card technology system; started '08 with positive same-store results in all operating units</i>	Framingham, Mass.	18,647,126	7.1	771,750	4.6	2,563	3.9

N.A. Not available or not applicable (e) estimate

Meijer (#28) touts its environmentally-friendly natural and organic credentials while expanding to nine new locations this year

Rank	Company Comment	Headquarters	2007 Revenues (000)	Y/Y Change	2007 Earnings (000)	Y/Y Change	No. of Stores	Y/Y Change
21	Delhaize America ^(e) <i>Hannaford's data security breach was downside, overshadowing Bloom's success, launch of Bottom Dollar units; progress also evident at Sweetbay chain</i>	Salisbury, N.C.	\$18,200,000	5.5%	N.A.	N.A.	1,585	2.7%
22	Kohl's <i>Times are tough when Kohl's cuts store openings to 70-75 this year from 112 in '07; differentiating with Vera Wang, Bobby Flay, Fila Sport and Food Channel</i>	Menomonee Falls, Wis.	16,473,700	5.6	1,083,900	-2.2	929	13.7
23	Gap <i>New CEO Glenn Murphy tries righting ship that has tended to list under former skippers; Banana Republic launches standalone BR Monogram location</i>	San Francisco	15,763,000	-1.0	833,000	7.1	3,167	1.1
24	Office Depot <i>Showdown at annual meeting gave management some room — and time — to breathe; moved into India as majority partner in joint venture with Reliance Retail</i>	Delray Beach, Fla.	15,527,537	3.4	395,615	-21.4	1,600	6.2
25	Amazon.com <i>Digital downloads for MP3 players, Kindle e-books reader keeps things humming and, says CFO Tom Szkutak, new and improved offerings are being readied</i>	Seattle	14,835,000	38.5	476,000	150.5	0	N.A.
26	Toys "R" Us ^(e) <i>A long way from being a subsidiary of Interstate Department Stores and a long road to recovery under private ownership, but the improvement can be seen</i>	Wayne, N.J.	13,794,000	5.7	153,000	40.4	1,553	9.0
27	H.E.B. ^(e) <i>Another convert to price-cutting, rolling out "Big Savings Start Here" initiative on thousands of SKUs; H.E.B. Plus stores innovate and compete vs. supercenters</i>	San Antonio	13,400,000	4.7	N.A.	N.A.	310	2.0
28	Meijer ^(e) <i>Midwestern supercenter operator touts its environmentally-friendly, natural and organic credentials while expanding to nine new locations this year</i>	Grand Rapids, Mich.	13,300,000	4.3	N.A.	N.A.	183	4.6
29	7-Eleven ^(e) <i>Changing from operator to franchisor while moving ahead with food offerings by testing 90-second pizzas, Philly cheese steaks and a Slurpucino beverage</i>	Dallas	13,000,000	-13.3	N.A.	N.A.	6,100	-12.9
30	PTC ^(e) <i>Rapidly growing joint venture of Pilot Corp. and Marathon Oil sells more than 4.5 billion gallons of petroleum products and \$300 million in fast food a year</i>	Knoxville, Tenn.	12,500,000	5.9	N.A.	N.A.	323	13.3
31	Alimentation CoucheTarde ^(e) <i>Adds business wherever it can be found; recent deal involves operating 252 convenience stores in New England, Mid-Atlantic states for Irving Oil</i>	Laval, Quebec	12,087,400	19.0	196,400	0.1	5,513	8.2
32	Circuit City <i>Carl Icahn, Blockbuster and others are vying for control; still expanding its online presence and service initiatives through firedog.com and remodeling some stores into "The City"</i>	Richmond, Va.	11,743,691	-5.5	(319,897)	N.A.	1,472	27.8
33	Yum Brands <i>Parent of KFC, Taco Bell, Pizza Hut, A&W and Long John Silver's has grown franchised units 13% over past five years; company-owned units declined 3%</i>	Louisville, Ky.	10,416,000	8.9	909,000	10.3	35,000	1.2
34	Limited Brands <i>Shed a lot of apparel with Limited, Express chains and now down to Victoria's Secret lingerie, plus beauty goods in VS, Bath & Body Works</i>	Columbus, Ohio	10,134,205	-5.0	717,972	6.4	2,926	-23.0
35	Dollar General <i>A full year under private equity ownership has brought many changes, ranging from executive shake-ups to retrenching expansion plans and altering store layouts</i>	Goodlettsville, Tenn.	9,495,246	3.5	(12,816)	N.A.	8,222	2.8
36	Starbucks <i>With Howard Schultz back at helm, Starbucks has been introducing new products, closing old stores and pushing all the buttons to see what works</i>	Seattle	9,411,497	20.9	672,638	19.2	15,011	20.7
37	OfficeMax <i>Slower sales blamed on state of the economy as chairman/CEO Sam Duncan assures, "We continue to advance the strategies of our turnaround plan"</i>	Naperville, Ill.	9,081,962	1.3	207,373	126.1	976	6.8
38	BJ's Wholesale Club <i>Exited pharmacy business, but as a value retailer, benefitting from consumer concerns about rising prices even as groceries, gasoline drive sales gains</i>	Natick, Mass.	9,005,002	6.2	122,861	70.6	177	2.9
39	Valero <i>Largest North American refiner bought 72 c-stores and fueling kiosks from Albertsons this spring; introduced Road Runner store concept in San Antonio</i>	San Antonio	8,884,000	7.9	N.A.	N.A.	953	-1.4
40	Nordstrom <i>Shed Façonnable last year and keeps plowing ahead regardless of economy, planning 4-5 new stores a year through 2015; may even head to the Big Apple</i>	Seattle	8,828,000	3.1	715,000	5.5	157	-17.8

N.A. Not available or not applicable (e) estimate

Apple (#52) keeps wowing customers wherever they open — no cookie-cutter here — while iTunes, though barely 5 years old, is now the largest music retailer in the world

Rank	Company Comment	Headquarters	2007 Revenues (000)	Y/Y Change	2007 Earnings (000)	Y/Y Change	No. of Stores	Y/Y Change
41	Army Air Force Exchange <i>New leader Brig. Gen Thurgood's five strategies for "Winning the Future" include getting back to basics, driving supply chain productivity and leveraging technology</i>	Dallas	\$8,700,000	-2.4%	\$426,600	27.1%	3,100	0.0%
42	Giant Eagle (e) <i>Another supermarket and c-store operator making savvy use of gasoline to keep consumers coming back for bonus promotions and in-store price rollbacks</i>	Pittsburgh	7,400,000	3.9	N.A.	N.A.	223	1.4
43	QVC <i>Reaches 93 million homes, but only about 10% buy something; there's a core of loyal devotees and 95% of sales come from repeat customers. Now broadcasting in HD</i>	West Chester, Pa.	7,397,000	4.6	N.A.	N.A.	0	N.A.
44	Dillard's <i>Less-than-stellar results amid sluggish consumer spending has attracted attention of activist investors willing to engage in proxy battles</i>	Little Rock, Ark.	7,370,800	-5.6	53,800	-78.1	326	-0.6
45	Menard (e) <i>Chain has been buying land around stores to develop residences and create a ready-made customer base among contractors, then DIY consumers</i>	Eau Claire, Wis.	7,300,000	2.8	N.A.	N.A.	215	2.4
46	Winn-Dixie <i>Remodeled stores enjoy a 12% sales boost after work is done, but many challenges remain in hanging on to 14% market share in competitive Florida</i>	Jacksonville, Fla.	7,201,161	1.0	300,594	N.A.	520	-3.5
47	GameStop <i>Ups and downs in economy, consumer spending and oil prices don't have much effect on game sales, as indicated by 25% same-store gain last year</i>	Grapevine, Texas	7,093,962	33.4	288,291	82.2	5,264	10.2
48	Bed Bath & Beyond <i>Opened first of a dozen planned Canadian stores in December, though cutting back this year's store openings in U.S. to 50-55; adding fine china to more units</i>	Union, N.J.	7,048,942	6.5	562,808	-5.3	971	19.0
49	Love's (e) <i>Parent Musket building new fuel terminal in Fort Worth, Texas; travel stop and country store chain plans on adding 15 locations a year for foreseeable future</i>	Oklahoma City	7,000,000	4.3	N.A.	N.A.	200	11.1
50	The Pantry <i>Kangaroo Express is the major brand for company that has had it rough of late after being on the wrong side of gasoline hedges; store comps also fell</i>	Sanford, N.C.	6,911,163	15.9	26,732	-70.0	1,644	10.1
51	Family Dollar <i>Really moved into the food-selling arena with c-store-sized "supercenters," balancing higher-margin grocery products with merchandise like home goods</i>	Matthews, N.C.	6,834,305	6.9	242,854	27.1	6,400	4.9
52	Apple Stores/iTunes <i>Apple Stores keep wowing consumers wherever they open — no cookie cutter here — while iTunes, though barely 5 years old, now largest music retailer in the world</i>	Cupertino, Calif.	6,611,000	28.7	N.A.	N.A.	197	10.1
53	Whole Foods Markets <i>Acquiring Wild Oats is one thing; getting indigestion while trying to make the deal pay off is another, especially given aggressive new store openings</i>	Austin, Texas	6,591,773	17.6	182,740	-10.3	269	43.1
54	Trader Joe's (e) <i>Product offerings are limited, prices are good but not terrific yet loyal customer base keeps coming back for service and items that are hard to find elsewhere</i>	Monrovia, Calif.	6,500,000	30.0	N.A.	N.A.	280	9.8
55	A&P <i>With Pathmark acquired and operating territory reduced, chairman Christian Haub says company has become "format-driven" rather than a "geographic banner"</i>	Montvale, N.J.	6,401,130	19.2	(160,680)	N.A.	447	10.1
56	Dell Retail <i>Pursuing dual strategies by selling direct to consumers as well as through select retailers, including Wal-Mart and, this year, Australia's Officeworks</i>	Round Rock, Texas	6,224,000	-12.0	N.A.	N.A.	0	N.A.
57	AutoZone <i>Financier Edward S. Lampert, who also controls Sears and Kmart, keeps increasing his holdings in chain with about 15% share of auto aftermarket</i>	Memphis, Tenn.	6,169,804	3.7	595,672	4.6	4,056	3.1
58	Travel Centers of America <i>Units offer fuel centers, full- and quick-service eateries, 24-hour c-stores, heavy truck maintenance, WiFi; added a Tim Horton's to Monroe, Mich., food court</i>	Westlake, Ohio	6,166,157	28.9	123,356	297.5	189	15.2
59	Albertsons (e) <i>Scrapped discount card for everyday low prices; investor-owners selling stores piecemeal — 17 in Colorado, 23 in Oklahoma; bought eight stores in New Mexico</i>	Boise, Idaho	6,000,000	-20.0	N.A.	N.A.	325	-17.7
60	Ross Stores <i>Something of a contrarian performer in apparel segment, with a nice string of same-store gains and improving margins making case for another good year</i>	Pleasanton, Calif.	5,975,212	7.3	261,051	8.0	838	5.1

N.A. Not available or not applicable (e) estimate

Controlled growth hasn't hurt Wegman's (#78) and may add to mystique as communities lobby company to build locally, as just happened in Westwood Station, Mass.

Rank	Company Comment	Headquarters	2007 Revenues (000)	Y/Y Change	2007 Earnings (000)	Y/Y Change	No. of Stores	Y/Y Change
61	Verizon Wireless <i>Expanding its store-within-a-store approach by adding seven Atlanta-area locations inside BJ's Wholesale Clubs to its network serving 65 million consumers</i>	Basking Ridge, N.J.	\$5,866,000	11.8%	N.A.	N.A.	2,400	7.6%
62	Hy-Vee (e) <i>Adopted Hannaford's widely-praised rating system called the Overall Nutritional Quality Index, which highlights products that are considered healthier</i>	West Des Moines, Iowa	5,600,000	6.2	N.A.	N.A.	222	-1.3
63	Darden Restaurants <i>Red Lobster, Olive Garden parent bought Longhorn Steakhouse and Capital Grille a year ago and says "cost synergies" saved \$10 million in first six months</i>	Orlando	5,567,100	4.0	201,400	-40.4	1,397	-2.1
64	Blockbuster <i>Under CEO Jim Keyes, rentals make up only about half of total revenues and games have become major contributor; Total Access now competitive with Netflix</i>	Dallas	5,542,400	0.4	(85,100)	N.A.	7,800	N.A.
65	Foot Locker <i>Low-profile and casual footwear slumped last year, resulting in over-inventoried positions; heavy markdowns hurt gross margin, with comps down 6.3% for year</i>	New York	5,437,000	-5.4	53,000	-78.9	3,785	-4.0
66	Barnes & Noble <i>With online book sales still only about 7% of total, B&N hasn't moved away from bricks-and-mortar model, though some Wall Street investors aren't thrilled</i>	New York	5,410,828	2.8	135,799	-9.8	798	0.6
67	Longs Drug Stores <i>After rightsizing and redrawing geographic footprint, looks for 5%-7% revenue growth this year while adding 20-30 stores and remodeling up to 40 locations</i>	Walnut Creek, Calif.	5,262,565	3.2	96,201	29.2	510	0.2
68	RaceTrac Petroleum (e) <i>Locations, all of which are company owned, feature 20 to 24 fueling positions and a 4,000-sq.-ft. convenience store with more than 4,000 SKUs</i>	Atlanta	5,000,000	5.3	N.A.	N.A.	525	0.0
69	Advance Auto Parts <i>DIY segment still growing but professional customers have seen their business slow; bulking up with new locations, three-quarters of which are leased</i>	Roanoke, Va.	4,844,404	4.9	238,317	3.0	3,261	5.8
70	Casey's General Stores <i>A good year in calendar 2007, but prospects for this year aren't as bright; c-store operation is one of largest purveyors of fresh-baked pizza in the country</i>	Ankeny, Iowa	4,827,087	19.8	84,891	37.2	1,468	-0.03
71	Luxottica Retail (e) <i>Exploiting its unique niche marketing tactics like outfitting Robert Downey Jr. with frames as Tony Stark in this summer's "Iron Man" movie</i>	Cincinnati	4,700,000	-1.8	N.A.	N.A.	5,700	-5.0
72	PetSmart <i>Looking to increase service end of business 20% this year, including "doggy day camp" and boarding accommodations with bedtime treat and belly rub</i>	Phoenix	4,672,656	10.4	258,684	39.8	1,008	11.0
73	Big Lots <i>Some 40 units being retrofitted this year with merchandising plan that calls for more goods on the floor; consumables get a big emphasis, as does furniture</i>	Columbus, Ohio	4,656,302	-1.8	158,461	27.7	1,353	-1.6
74	Save Mart (e) <i>Converted former Albertsons stores to Lucky brand; both Save Mart and Lucky websites now offer consumers savings via interactive weekly circulars</i>	Modesto, Calif.	4,550,000	-4.2	N.A.	N.A.	248	-4.6
75	Quik Trip (e) <i>QT Kitchens produce rolls and doughnuts for stores, including 100,000-sq.-ft. facility opened in Belton, Mo., last year to supplement Tulsa bakery</i>	Tulsa, Okla.	4,500,000	5.9	N.A.	N.A.	480	4.3
76	Neiman Marcus Group <i>With a fiscal year that ends this month, company anticipates hard landing after upbeat first half; continues to grow Last Call chain of outlet stores</i>	Dallas	4,390,076	8.9	111,932	97.7	62	5.1
77	Brinker International <i>Chili's brand active with new expansion pacts in Canada, while selling multiple company-owned locations in U.S. to franchisees ERJ Dining, Pepper Dining</i>	Dallas	4,376,904	5.4	230,049	8.3	1,801	11.0
78	Wegman's (e) <i>Controlled growth hasn't hurt and may add to mystique as communities lobby company to build locally, as just happened in Westwood Station, Mass.</i>	Rochester, N.Y.	4,300,000	4.9	N.A.	N.A.	72	0.0
79	RadioShack <i>Sprint Nextel's woes spilled over to dampen Q1 bottom line, as did shrinking margins, but games, GPS and house brand goods are boosting sales</i>	Fort Worth, Texas	4,251,700	-11.0	236,800	222.6	6,150	2.5
80	Dollar Tree Stores <i>CEO Bob Sasser says company is "relevant for these challenging times," with strong sales of groceries, HBC and party supplies bolstering sales</i>	Chesapeake, Va.	4,242,600	6.9	201,300	4.8	3,411	6.0

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2008 • **TOP 100** retailers

Abercrombie & Fitch (#89) is sailing along on good demographics, appealing merchandise and fast-growing non-store sales; it is cutting store openings back to about 100 this year

Rank	Company Comment	Headquarters	2007 Revenues (000)	Y/Y Change	2007 Earnings (000)	Y/Y Change	No. of Stores	Y/Y Change
81	AT&T Wireless <i>Though handsets, accessories, memory cards and other merchandise are only a sideline to phone services, it adds up to big retail business</i>	Atlanta	\$4,006,000	6.9%	N.A.	N.A.	2,200	4.8%
82	Williams-Sonoma <i>Hit hard last year, as many home goods retailers were, company began to review how it allocated resources and synergies between store and catalog channels</i>	San Francisco	3,944,934	5.8	195,757	-6.3	600	2.0
83	Roundy's (e) <i>Private equity owners had America's Dairyland-dominant grocer on selling block, but the anticipated herd of potential buyers failed to materialize</i>	Milwaukee, Wis.	3,900,000	2.6	N.A.	N.A.	164	1.2
84	Sheetz (e) <i>Industry stalwart on the leading edge of technological and other innovations; continues to expand into South and Midwest from Mid-Atlantic base</i>	Altoona, Pa.	3,900,000	4.0	N.A.	N.A.	340	3.0
85	Dick's Sporting Goods <i>Busy on many fronts, adding Reebok apparel chainwide, buying 15 Chick's Sporting Goods stores in Southern California and pushing into South Florida</i>	Pittsburgh	3,888,422	24.9	155,036	37.7	434	20.9
86	Michaels Stores <i>Stepping back from niche marketing by closing Recollections chain and most of Star Wholesale to focus on Michaels and Aaron Bros. units; new president/COO brings retail strategic leadership experience</i>	Irving, Texas	3,862,000	0.5	(32,000)	N.A.	1,136	3.4
87	Belks <i>Integration of 25 Parisian stores acquired from Saks took its toll, but company is pushing ahead with eight store openings in the works for this year</i>	Charlotte, N.C.	3,824,800	3.8	95,700	-47.4	307	-0.6
88	Borders Group <i>Newest stores include a Digital Center for entertainment downloads as well as creation of CDs and photo books, either leather-bound or electronic</i>	Ann Arbor, Mich.	3,820,900	2.6	(157,400)	N.A.	1,111	-3.5
89	Abercrombie & Fitch <i>Sailing along on good demographics, appealing merchandise and fast-growing non-store sales; cutting store openings back to about 100 this year</i>	New Albany, Ohio	3,749,847	13.0	475,697	12.7	1,028	8.9
90	Stater Bros. <i>With much ballyhoo, opened new headquarters and 2.1-million-sq.-ft. distribution center in San Bernardino; now ready to close eight older DCs</i>	San Bernardino, Calif.	3,674,427	4.7	49,395	89.5	164	1.2
91	Aldi (e) <i>Building warehouse in Denton, Texas, to support Southwest expansion; also growing in New England and Florida, touting everyday low prices all the way</i>	Batavia, Ill.	3,600,000	12.5	N.A.	N.A.	850	3.7
92	The Bon-Ton Stores <i>Building private labels acquired from Saks in Northern Division transaction, including U.S. license for Laura Ashley; also tinkering with store formats</i>	York, Pa.	3,467,659	0.3	11,562	-75.3	279	-0.4
93	Raley's (e) <i>Shedding "sleepy" reputation, initiatives include rollout of private label organic line, Peet's coffee kiosks in 100 stores and sell-off of New Mexico units</i>	West Sacramento, Calif.	3,400,000	0.0	N.A.	N.A.	130	1.6
94	Berkshire-Hathaway Retail <i>Helzberg Diamonds extending its reach among the jewelers in this corporate amalgamation while Jordan's Furniture makes hay as the Red Sox shine</i>	Omaha, Neb.	3,397,000	1.9	N.A.	N.A.	557	0.4
95	Burlington Coat Factory <i>Making a big move in Puerto Rico that includes occupying former Pueblo supermarkets; back on the mainland, is converting former Value City locations</i>	Burlington, N.J.	3,393,000	-0.3	N.A.	N.A.	397	4.7
96	Bass Pro Shops (e) <i>U.S. Fish & Wildlife Service says fishing has been declining in popularity for more than a decade, but Bass Pro Shops manages to grow a little each year</i>	Springfield, Mo.	3,350,000	4.7	N.A.	N.A.	49	4.3
97	Wawa (e) <i>Has gone back to the future and, after a six-month test, is asking fuel customers to pay cash and offers a discount to those who eschew payment cards</i>	Wawa, Pa.	3,300,000	1.5	N.A.	N.A.	575	3.6
98	Harris Teeter <i>Added 19 new units last year and 15 are on the schedule for this year; clicking with early and wide introduction of house-branded organic and natural items</i>	Charlotte, N.C.	3,299,377	12.9	154,083	20.7	164	7.9
99	Saks <i>Store is rejuvenated and the turnaround is attracting more than just well-heeled customers; Icelandic retailer Bauger Group is among those expressing interest</i>	New York	3,282,640	11.7	47,473	-11.7	102	-38.2
100	IACI Retail <i>In transition as Barry Diller breaks up conglomerate into five public companies; HSN faces challenges of plateauing customer base and higher shipping costs</i>	St. Petersburg, Fla.	3,180,771	1.7	87,486	107.5	0	N.A.

N.A. Not available or not applicable (e) estimate



COMPANY • index

COMPANY	HEADQUARTERS	RANK	COMPANY	HEADQUARTERS	RANK
7-Eleven	Dallas	29	Limited Brands	Columbus, Ohio	34
A&P	Montvale, N.J.	55	Longs Drug Stores	Walnut Creek, Calif.	67
Abercrombie & Fitch	New Albany, Ohio	89	Love's	Oklahoma City, Okla.	49
Advance Auto Parts	Roanoke, Va.	69	Lowe's	Mooresville, N.C.	9
Ahold USA	Chantilly, Va.	17	Luxottica Retail	Cincinnati	71
Albertsons	Boise, Idaho	59	Macy's	Cincinnati	13
Aldi	Batavia, Ill.	91	McDonald's	Oak Brook, Ill.	16
Alimentation Couche Tard	Laval, Quebec	31	Meijer	Grand Rapids, Mich.	28
Amazon.com	Seattle	25	Menard	Eau Claire, Wis.	45
Apple Stores/iTunes	Cupertino, Calif.	52	Michaels Stores	Irving, Texas	86
Army Air Force Exchange	Dallas	41	Neiman Marcus Group	Dallas	76
AT&T Wireless	Atlanta	81	Nordstrom	Seattle	40
AutoZone	Memphis, Tenn.	57	Office Depot	Delray Beach, Fla.	24
Barnes & Noble	New York	66	OfficeMax	Naperville, Ill.	37
Bass Pro Shops	Springfield, Mo.	96	The Pantry	Sanford, N.C.	50
Bed Bath & Beyond	Union, N.J.	48	PetSmart	Phoenix	72
Belk	Charlotte, N.C.	87	PTC	Knoxville, Tenn.	30
Berkshire-Hathaway Retail	Omaha, Neb.	94	Publix	Lakeland, Fla.	15
Best Buy	Minneapolis	12	Quik Trip	Tulsa, Okla.	75
Big Lots	Columbus, Ohio	73	QVC	West Chester, Pa.	43
BJ's Wholesale Club	Natick, Mass.	38	RaceTrac Petroleum	Atlanta	68
Blockbuster	Dallas	64	RadioShack	Fort Worth, Texas	79
The Bon-Ton Stores	York, Pa.	92	Raley's	West Sacramento, Calif.	93
Borders Group	Ann Arbor, Mich.	88	Rite Aid	Camp Hill, Pa.	14
Brinker International	Dallas	77	Ross Stores	Pleasanton, Calif.	60
Burlington Coat Factory	Burlington, N.J.	95	Roundy's	Milwaukee, Wis.	83
Casey's General Stores	Ankeny, Iowa	70	Safeway	Pleasanton, Calif.	11
Circuit City	Richmond, Va.	32	Saks	New York	99
Costco	Issaquah, Wash.	5	Save Mart	Modesto, Calif.	74
CVS Caremark	Woonsocket, R.I.	3	Sears Holdings	Hoffman Estates, Ill.	8
Darden Restaurants	Orlando	63	Sheetz	Altoona, Pa.	84
Delhaize America	Salisbury, N.C.	21	Staples	Framingham, Mass.	19
Dell Retail	Round Rock, Texas	56	Starbucks	Seattle	36
Dick's Sporting Goods	Pittsburgh	85	Stater Bros.	San Bernardino, Calif.	90
Dillard's	Little Rock, Ark.	44	SUPERVALU	Eden Prairie, Minn.	10
Dollar General	Goodlettsville, Tenn.	35	Target	Minneapolis	6
Dollar Tree Stores	Chesapeake, Va.	80	TJX	Framingham, Mass.	20
Family Dollar	Matthews, N.C.	51	Toys "R" Us	Wayne, N.J.	26
Foot Locker	New York	65	Trader Joe's	Monrovia, Calif.	54
GameStop	Grapevine, Texas	47	Travel Centers of America	Westlake, Ohio	58
Gap	San Francisco	23	Valero	San Antonio	39
Giant Eagle	Pittsburgh	42	Verizon Wireless	Basking Ridge, N.J.	61
H.E.B.	San Antonio	27	Walgreen	Deerfield, Ill.	7
Harris Teeter	Charlotte, N.C.	98	Wal-Mart	Bentonville, Ark.	1
Home Depot	Atlanta	2	Wawa	Wawa, Pa.	97
Hy-Vee	West Des Moines, Iowa	62	Wegman's	Rochester, N.Y.	78
IACI Retail	St. Petersburg, Fla.	100	Whole Foods Markets	Austin, Texas	53
JCPenney	Plano, Texas	18	Williams-Sonoma	San Francisco	82
Kohl's	Menomonee Falls, Wis.	22	Winn-Dixie	Jacksonville, Fla.	46
Kroger	Cincinnati	4	Yum Brands	Louisville, Ky.	33